

### Marketplace User guide

Get started with AWN Marketplace,

the all-in-one platform for aerospace professionals

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Know. Predict. Connect.

By Informa Markets

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### Logging in

To start managing your profile, **log in** to the website with your email address and password.

If you already have an account on <u>www.aviationweek.com</u>, your login will work on our Marketplace.

If you do not already have an account on the website, please create one <u>here</u>.

Once you have logged in, visit **My Account** to edit and manage your details.



### Claiming your company profile

Marketplace SUPPLIERS PRODUCTS SERVICES	EVENTS GROW YOUR BUSINESS	Q My Account
۶ Claim your Supplier Account today and unlock the power of targeted advertising and ex	panded reach. Claim Supplier Account	→ X
JOHN SMITH		Claim Supplier Profile
Dashboard Saved Items Activity Feed Messages Contacts Account	Claim Your Supplier Accornt Interested in advertising your aviatio add your existing account to elevate today and elevate your brand preser	ount × on business? Claim your Supplier Account now or your advertising potential! Contact Aviation Week nce.
•	Company Name *	Company Email *
ei 🖡 👗	Ċ	john@johnaero.com
Saved Items Attendee Watchlists Account Details Manage	Reason For Contacting <ul> <li>Register for a new account</li> <li>Clair</li> </ul>	m an existing account
	Message	
	How can we help?	
	Cancel	Submit

If you'd like to start managing your company profile, click on **Claim Supplier Account** link in the green strip or the button on your User Profile.

This will open a short form where you can list your company name and your company email.

If your organization is not yet featured on our Marketplace choose **Register for a new account**. Otherwise, check **Claim an existing account**.

Add a note if you'd like and send the request. The approval can take up to 24 hours and you will be notified when your profile is ready.

#### Company details

Make it easier for potential business partners to reach out to you directly by providing the most relevant and up-to-date contact details on the Company tab.

- **Basic Details:** Include your company details.
- Categories: Choose categories that fit your business best. Make sure to fill out all sections: Aviation Markets, Aircraft Categories and Product Categories
- **Contact Details:** Provide your organization's primary contact details including email address, website URL, telephone number and address.

After you have filled in your organization's details, click **Update** to ensure your changes are saved.

#### **Manage Your Company Profile**

Company Details	Company Details View Profile
Company Branding	Rasic Details
Profile Overview	
Profile Content	If you need to change the title, IATA or ICAO of your organisation, or if you have moved to a different company, please submit your request to marketplace@aviationweek.com.
Profile Charts	
Products	Title: *
News Articles	Alternative Title:
User Management	If your organisation is also known by a different name.
	Country/Region: *
Upgrade to Premium Plus	IATA:
Unlock features including unlimited news posts,	ICAO:
enhanced brand exposure, and much more.	VAT Number:

#### Profile overview

Help potential industry partners understand your organization's mission, purpose, values and more by providing a summary on **Profile Overview**.

- **Introduction:** This will be the first touchpoint for anyone visiting your profile. Try to keep this section concise, and ensure main points are at the top.
- Featured Video: Available to Premium Plus Suppliers Copy and paste the URL from an existing video hosted on YouTube, Facebook, or Vimeo.
- Add your social media profiles: Encourage visitors to engage further with your organization. Add your social links and the corresponding icon will display on your profile.

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Profile Overview	view
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## Marketplace

#### Adding Products

Show your offering by adding a product to your company profile. This is currently reserved for our **Premium** and **Premium Plus** suppliers. Contact us to upgrade.

If you are a Premium or Premium Plus supplier, click on the **Products** tab under your **Company Profile** and choose to **Add a product**.

Fill out the fields to best present your product, add a description and images, and choose appropriate categories.

Once you are happy with your entry, click on Publish and you will be able to see your product live on the Marketplace.

#### Manage Your Company Profile

Company Detai	ls	Products	
Company Brand	ling	+ Add a product	
Profile Overview	u.		
Profile Conten	Manage Your C	Company Profile	
Profile Charts	Company Details	Product Draft	
Products	Profile Overview	Product Details Product Type: *	○ Product ○ Service
News Articles	Profile Content Profile Charts	Title: *	
User Manager	Products	Summary:	
	News Articles		
	User Management	Product Content	
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	Learn how to leverage your Aviation Week Marketplace membership with our user		

#### Uploading news articles

Effectively communicate your organization's announcements, achievements and initiatives or press releases with unlimited news articles.

On the **News Articles** tab, click **+ Add an article.** Once you have uploaded an image to support your post, click **Publish** or **Save as Draft** to edit at a later time.

Use the **Publish From** date picker to schedule when news articles are published.

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Company Details	News Article Draft
Company Branding	General details
Profile Overview	
Profile Content	Title: *
Profile Charts 🔒	Please avoid using all capitals for the headline.
Products	Strapline
News Articles	
User Management	
	Article content
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Unlock features including	

#### Managing users

Provide potential industry partners with a list of key contacts from your organisation, on a single platform.

Ensure that your users have an account and are affiliated with your company.

You can manage your organisation's users on the **User Management** tab.

Click *Edit* to manage each users' permissions or drag contacts to reorder them by prominence or relevancy.

Ensure users are opted-in to receive email campaigns for latest incentives and Routes 360 benefits.

#### Manage Your Company Profile

Company Branding Profile Overview	Any users that require to be remov		
Profile Overview		red from your organisation's profile, please submit your request to	marketplace@aviationweek.com.
	l		
Profile Content	Name	Job Title	Actions
Profile Charts	Elizabeth Sisk	n/a	/ Edit
Products	Shadow Users		
User Management Upgrade to Premium	Marketplace like a standard user.	You can control the permissions of each shadow user using the Er red from your organisation's profile, please submit your re If y ren	you wish to nove a user irely, please



# Thank you for being a part of Aviation Week's Marketplace

For any questions, please email marketplace@aviationweek.com





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